



LEASING INFORMATION



Doing business in the airport is much different than in other venues. Below are considerations to keep in mind when planning your future operations at PHL:

ECONOMICS

While the airport maintains competitive rates, deals are structured on market value, which is typically much higher in an airport environment given the captive audience and historical sales.

CAM (COMMON AREA MAINTENANCE)

Merchants are required to contribute to the common area maintenance fees in order to keep the airport operational. This includes customer service, trash removal, and delivery and distribution.

SPACE SIZING

In an airport, our operators utilize spaces smaller than the footprint of a typical street retail/shopping center. This means additional storage may be needed or merchandise and equipment reconfigured.

STORAGE

If additional storage is needed, we can accommodate with a separate storage location at market rate.

SECURITY/BADGING

All employees must be fingerprinted, pass a security threat assessment and then be badged prior to working at the airport. This entire process can take anywhere from two to six weeks, so merchants are encouraged to keep this timeline in mind when staffing their locations.

STAFFING & HOURS OF OPERATION

Following the hours of operation set forth by MarketPlace PHL is critical to the success of our entire program. To meet these hours of operation, your location must remain adequately staffed throughout the day. All operators are required to be open 45 minutes before the first flight and 30 minutes after the last flight.

INCLEMENT WEATHER/EMERGENCY OPERATIONS

The airport does not close due to inclement weather or other emergencies. This means that operators are required to remain open and operating to provide adequate service for passengers and employees.

DELIVERY & DISTRIBUTION

Merchants must comply with delivery and distribution requirements set forth by MarketPlace PHL. These requirements include but are not limited to using designated delivery areas and following specified internal distribution times. Merchants may receive deliveries from certain common carriers directly to their store premises.

ACDBE (AIRPORT CONCESSION DISADVANTAGED BUSINESS ENTERPRISE) REQUIREMENTS

PHL is proud of our strong ACDBE participation. While 45% of our total gross sales come from our ACDBE merchants, we are always looking to exceed that number with new ACDBE businesses. ACDBE participation is not always required but is highly encouraged.

STREET PRICING/STREET PRICING PLUS 15%

We require all pricing for operators to be competitive with current pricing outside of the airport. We do also allow operators to charge 15% above street pricing as long as they are compliant with the [Prevailing Wage Ordinance](#).

PREVAILING WAGE PARTICIPATION

All merchants must comply with the Prevailing Wage Ordinance, which sets forth guidance of minimum wage for each employee who works at the airport.

LABOR HARMONY COMPLIANCE

Operators with more than 15 employees are required to have a Labor Harmony agreement with the local organization representing the employees of the airport. ACDBE operators are allowed an exception and can have up to 35 employees before Labor Harmony is required.

UNION LABOR

Merchants must use union labor for design and construction. Operators are not required to employ union workers, but operators are required to allow the union to speak with their employees.

POURING RIGHTS PARTICIPATION

Operators must agree to serve Pepsi products.

DESIGN & CONSTRUCTION

Merchants are required to follow the design and construction process and guidelines. All submissions are subject to approval from the City of Philadelphia.

NONTRADITIONAL RETAIL

There is limited availability for nontraditional spaces such as vending machines. Space assignment for these locations is at the discretion of the airport, and machines must accept cash and credit cards.

Click here to visit our [leasing page](#) for more information.